



Sonar A.S.* Performance & Service Warranty

This letter of agreement is entered into between SePRO Corporation, a Indiana Corporation (Carmel, IN) ("SePRO") and The Sand Lake Property Owners Association (Sand Lake POA), Onstead, MI.

Performance Agreement

PLM Lake & Land Management (PLM) of Caledonia, MI is proposing to manage Sand Lake, Lenawee County, MI, using Sonar® A.S. per a treatment prescription developed by SePRO and PLM. The treatment objective will be to achieve commercially acceptable (85% or greater) selective control of hybrid watermilfoil (HWM) in 2017.

Treatment Prescription

SePRO and PLM have developed a specific application plan for the lake treatment. The targeted treatment prescription calls for an initial dose of Sonar A.S. at 6 ppb to the entire lake volume. Achieving the lake wide average of 6 ppb after the initial application is critical to the long-term control of the HWM in Sand Lake. When FasTEST (herbicide concentration analysis) results indicate the lake wide average concentrations of Sonar has dropped below 3.5 ppb as a lake wide average, a bump treatment must be applied to the lake to bring the concentration back to a level > 5 ppb (e.g. if concentration average 2.8 ppb, then a minimum of 2.3 ppb of Sonar will be added to bump the treatment back to a level > 5 ppb ppb). It is anticipated that 2 bump applications will be required and will likely occur approximately 21 and 42 days after the initial Sonar application, but will be done only when the lake wide average drops below 3.5 ppb. This service warranty requires the minimum of one bump treatment. The prescribed application will depend upon weather, water movement patterns and environmental factors. However, the initial Sonar application should be made when HWM begins to show signs of active growth. The initial application will likely take place between April 15 and May 10th, 2017. A PlanTEST® must be conducted at the SePRO Research and Technology Campus (SRTC) to confirm the susceptibility of the HWM to Sonar prior to treatment.

Application Methodology

A pre-treatment survey, mapping of treatment areas and conditions will be conducted by PLM prior to treatment. Sonar A.S. will be applied via boat with application equipment to produce even distribution of product within the lake. FasTEST samples must be collected per the MDEQ evaluation treatment requirements, at a minimum, and shipped to the SePRO laboratory for analysis.

Warranty and Efficacy Evaluation

SePRO guarantees the above application methodology if completed as stated. The target dose of 6 ppb must be achieved as a lake wide average as confirmed by FasTEST 24 to 96 hours after the initial treatment. The appropriate bump treatments must occur when concentrations fall below a lake-wide average of 3.5 ppb, and the lake wide average concentration must be maintained at or above 3 ppb for at least 60 days following the initial treatment. SePRO guarantees the Sonar treatment will result in a minimum of 85% reduction in occurrence of HWM in Sand Lake in 2017. If necessary to validate the reduction of 85% of HWM coverage has occurred, a warranty compliance survey may be conducted by representatives of PLM, the Sand Lake POA and SePRO approximately 120 days after the Sonar treatment. Water depth and volume calculations as well as dose prescribed is based upon information provided by PLM and is assumed to be accurate. If, however, this information is determined to be incorrect or water levels change for any reason, SePRO cannot be held liable for not achieving performance objectives. Treatment records including date, water conditions, plant growth stage, and weather conditions should be available upon request of SePRO. SePRO cannot be held responsible for extreme weather events (i.e. 50% above normal rainfall following application) causing the product to be diluted and/or washed out and not reaching the target dose of 6 ppb or maintaining the required dose of 3 ppb for 60 days. This agreement is confidential between SePRO, the Sand Lake POA and PLM.

Sonar A. S. * Performance & Service Warranty

Replacement Agreement

Should a level of 85% control not be obtained in 2017, SePRO will provide the necessary product to the Sand Lake POA to achieve 85% control, up to to the value of the Sonar used to treat the lake in 2017. A pre-treatment level of infestation must be determined based upon late summer or fall 2016 mapping for comparison to post-treatment results. The credit will be based upon the total acres of HWM pre-treatment (summer/fall 2016) versus the total acres of HWM c.a. 120 days post treatment in 2017. Example: 100 acres of HWM pretreatment, 20 acres of HWM post treatment, or 80% control from the Sonar A.S. treatment. This would result in SePRO providing enough product, at no charge to the Sand Lake POA, to control 5 acres of HWM (the difference between 85% control and the actual achieved).

Sand Lake POA

By: _____

Printed: _____

Date: _____

SePRO Corporation

By: _____

Printed: Tyler Koschnick; V.P. Sales & Research

Date: _____

Sand Lake POA
Terry Flood
5452 Rays Dr
Onstead, MI 49265

Contact:
SePRO Aquatic Specialist
Jake Britton
810-965-2108
jakeb@sepro.com